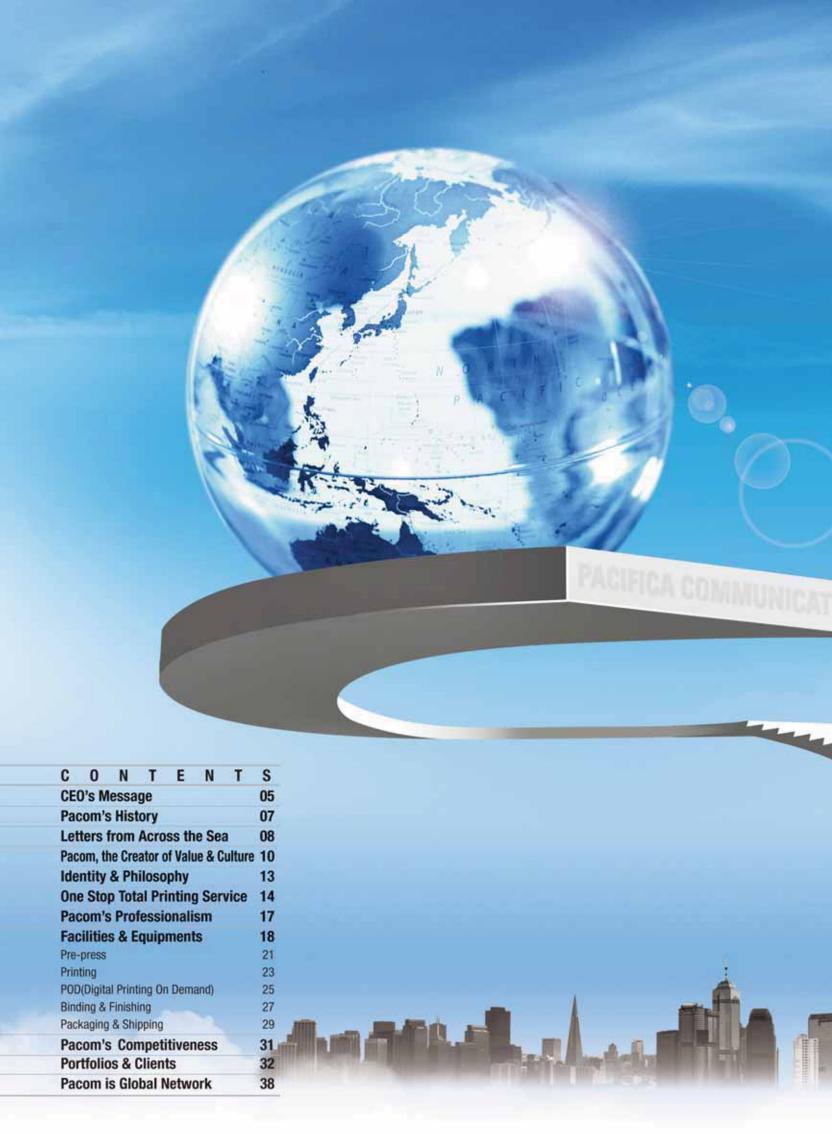
### **ONE WAY TO CREATE VALUE!**



Pacom



# ONE WAY TO CREATE VALUE! PRINTING IS BEYOND WHAT YOU THINK ABOUT PRINTING!

Korea possesses the first printing technology in the history of mankind. PACOM is the leader of Korea's printing industry, and has been utilizing traditional craftsmanship and cutting-edge technology to provide unparalleled expertise.

PACOM's one-stop integrated solution, from planning to final delivery, has satisfied and impressed our customers with high quality products and services in both the domestic and international printing markets.

PACOM is not content with being the number one print exporter in the Republic of Korea. PACOM has been striving for continuous innovation and service improvement in order to lead the global printing market, as well as take the initiative in exploring new areas of the printing industry.

PACOM believes printing to be more than a simple business. It is a way to bring the dreams and values of the customers to life, and is a way to contribute to the furthering of human culture. Therefore, PACOM will continue to work in order to advance the creativity of human culture, with an emphasis on the human element.





A Pleasure to be a Part of Your Great Story! Printing is beyond what you think about printing!





# CEO's Message



# Will become the best partner to help our customers realize their dreams and values.

PACOM, which began as a small print shop nearly a hundred years ago, has today become the number one printing exporter in Korea. Taking the spirit of the world's first printed book by movable metal type, the "Jikjisimgyeong", to heart, PACOM has always strived to innovate and challenge itself, and has prided itself on always being "first" and "best". A priceless tradition, the dedication of a master craftsman, exceptional technical expertise and our consummate customer service mindset are the ingredients of PACOM's professionalism, which has made PACOM what it is today.

All printing products contain sweat, effort, dreams and hope. Thus, PACOM believes that printed products are not simply a recording of facts, but parts of a grand story that each and every customer is collaborating on. As we have always done, PACOM promises to maintain the mindset that we are printing the customers' dreams and hopes onto each and every page. We will constantly strive to communicate and connect with our customers, and bring the best quality and service whenever, wherever.

PACOM, as a leading force in the digitalization of the printing industry, also promises to continue to innovate, and create new values for a developing and changing industry of the future. Furthermore, PACOM seeks to make a contribution to human culture as a whole.

We are sincerely grateful for all of your interest and support over the past years, and look forward to meeting your great story in the near future.

**CEO Kyong Su Kim** 





# **Pacom's History**

1910s	1917.	A small letter-press printing company ("In Chang Dang") established
1970s	1977. 02	Corporate name changed to Sung In Printing and first incorporated
1980s	1985.	Started exporting commercial products to world market for the first time in Korean history
1990s	1990. 02 1992. 01 1993~1997 <b>1999. 09</b>	Named "Promising Small business" (Shinhan Bank) Corporate headquarters moved (Gunpo-si, Kyeonggi-do) No.1 printing exporter for five straight years  Pacom Korea established
2000s	2001. 12 2003. 01 2003. 03 2003. 12 2004. 09 2004. 11 2005. 11 2005. 12 2006. 09 2007. 06 2008. 06 2008. 10 2008. 12 2009. 07 2010. 09 2010. 10 2011. 03	No.1 Commercial Printing exporter Pacom Korea plant in Ansan begins work Named "Promising Small Business" (Woori Bank) Given "alternate military service corporation" status Named "Best Partner" (Korea Credit Guarantee Fund) Pacom Korea acquires Sung In Printing Awarded first \$20 million per annum Tower of Export award in industry "Jihyero", a publishing company established Main-Biz Authentication (Small and Medium Business Administration Republic of Korea) Mirae ING established Digital-Printing Institute established Quality Management system ISO 9001:2000 Environmental Management System ISO 14001: 2004 FSC Authentication(CU-COC-810912) INNO-BIZ Authentication (Small and Medium Business Administration Republic of Korea) HP Digital-Printing Award of the Asia Pacific Recognition with the first place of SPAF2010 International printing standard certification, G7 and PSO are impending

















With Great Partnership...

# We Are Printing Your Mind, Thinking, and Even Your Invisible Dreams & Imagination!

PACOM's greatest asset is the close trust and long-lasting partnership with its customers. PACOM promises to not only bring the customer ideas to life, but the latent, unspoken values of the customer as well. To do so, we will constantly communicate with our customers and provide top-of-the-line customer service.





First of all, my sincere congratulations for the presentation and the effort made to pack so nicely, with a lot of care. It was like receiving a gift when opening. Then, how can I say, each title is perfect! there is nothing to say but only the result is exactly what I expected. You have done a very good job, managed perfectly and of course very well in time. Your collaboration is a huge part of my success here in France, and is part of my aim to promote korean culture in France to French readership, moreover recognized when books are high quality printed.

(Helene Chan-ok Charbonnier-Editions Chan-ok)

We received 200 copies of the most beautiful book ever executed by the master printers of South Korea. They look great. I am so grateful for your guidance and patience in dealing with us firsttimes. Thanks again.

(Anton Riecher(Editor)-Industrial Fire World)

We got our advance copies today. THEY LOOK FANTASTIC. You all do such great work. And the process is always smooth as silk. Please pass my thanks on to those who were involved.

(Debble Hampton-John F. Blair Publisher)

I wanted to thank you and everyone at your company for doing such a great job with the 1858 map book. It arrived today and looks great. The print and production work really is top notch. And I am especially grateful for all your work in coordinating the project, including the fact that we got it done in time for our charitable event

(Adam Gamble-Good Night Our World)

My VERY HAPPY customer left me a message saying that her 300 books have arrived and she is thrilled with them! She wanted a "twin" to her first book and we managed to achieve that for her. I cannot thank you enough for all you, and your people, did to pull us out of the fire on this book. The turnaround time, and apparently the quality, have resulted in my being able to keep a satisfied publisher on my list. Kudos to all involved and I look forward to working with you on lots of future projects.

(Ardith R. Bradshaw, Executive Publisher, Books a la Carte Cookbook division of Publishing Resources Group, Inc.)

Okay, this is the kind of email I would like to receive every hour! We did good. Thanks for all your help on this and keeping Van with the program. Really great product. Can't wait for you to see it.

(Lynn M. Whitbeck, VP Programs and Implementation Structure IT Worldwide)

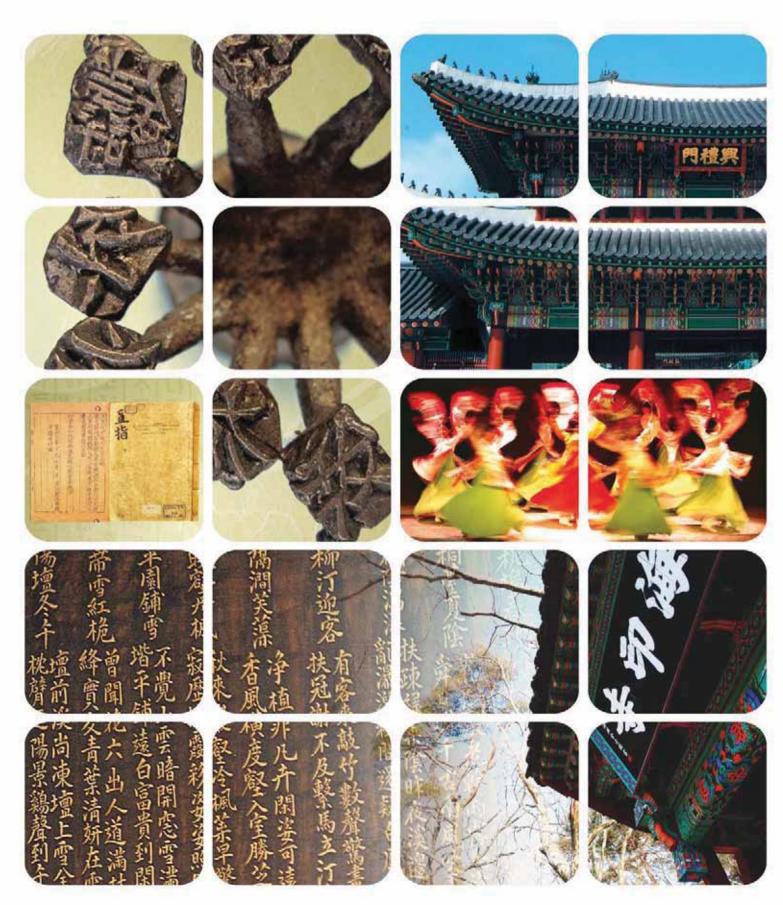
I received your 3 sample copies and they look wonderful. No we just need to get them delivered! Shipping info please? Sorry, but they are anxious to get them.

(Kelly Shaffer, Director of Purchasing and Production KLUTZ)

The advance copies have arrived and the printing looks great! Thank you. (Benjamin Mendlowitz)

Please thank everyone involved in the project for me. You guys are the best! (Steve Walker)

# Pacom, the Creator of Value 8



## **Culture**

We realize the customers' dreams and values with professionalism and creativity.









## **Identity & Philosophy**









### To implement the highest professionalism, **Global Total Graphic Solution Provider,** For the Best, By the Best!

PACOM has inherited the creativity and tradition of the world's first volume printed by movable metal type, the "Jikjisimgyeong," and has developed those attributes into modern forms. Utilizing this, we will provide the standard for the worldwide printing market, and open a new chapter of printing culture.

### Customer Value Management

PACOM has set the traditional manufacturing values of quality, price, and timeliness as the basis for its actions, and is realizing "customer value management"-bringing the customer's dreams and thoughts into reality.

#### Corporate Culture based on People-Oriented Humanism

PACOM is a company that emphasizes the importance of people, and is embracing the spirit of humanity. By respecting and trusting each and every one of our customers, we will work to not only move the customer, but create a happy and fulfilling workplace for its employees as well.

### **Eco-Friendly Management for Human Life**

Sustainable development and consideration for future generations has become fundamental corporate virtues these days. PACOM, in order to preserve the health of the environment and the welfare of the human race, has developed eco-friendly policies and implemented them thoroughly.

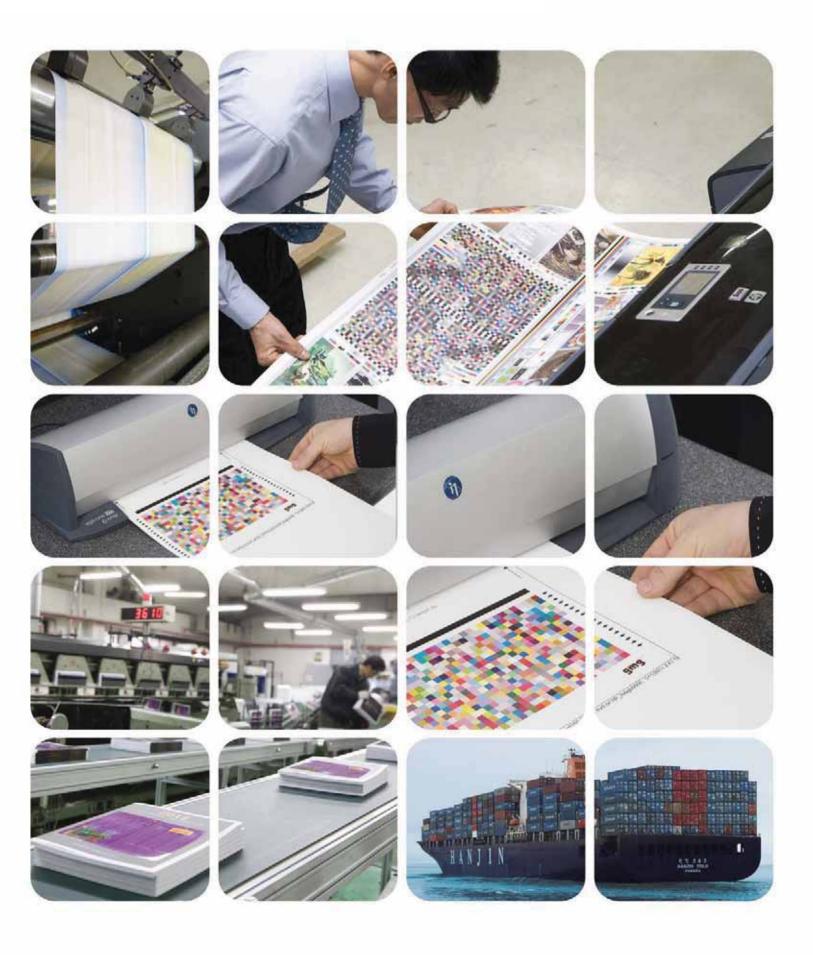
#### Innovation with Creative Passion

PACOM's professionalism, established over many years of hard work, will guide the future of the printing industry with creative passion and innovation. PACOM also seeks to link up with other industries to create new opportunities.

# One Stop Total Printing S



# ervice





# **Pacom's Professionalism**



PACOM is global company that provides one-stop total printing solutions. Incorporating traditional craftsmanship with cutting-edge technology and industry savvy, PACOM provides optimal printing services around the world.

### Customer Service Team for 24 hours a day

PACOM's main office and production facilities are based in South Korea, and PACOM provides total printing solutions through its foreign branches in North America and Europe. PACOM's customer service representatives are committed to providing total satisfaction for the customer, and will communicate with the customer from start to finish as well as execute thorough quality management services.

### Craftsmanship & Cutting-Edge Technology

Printing, more than any other industry, requires expertise and highly trained people. PACOM, with experience dating back to its predecessors--letterpress shops--in 1917, provides top-quality printing products by incorporating that experience with new technology and equipment.

### Gobal Network of Manufacturing Partner

PACOM has been a mainstay in the printing industry for a long time, and has established a stable and vast international network of printing companies and partners. Thus, PACOM can quickly and accurately figure out and realize customers' needs.

### Recognitions

PACOM's quality of its products is based on its professionalism. PACOM's reputation has been confirmed by the numerous accolades it has received, domestic and international.





## **Facilities & Equipments**

In addition to digital processing and up-to-date printing equipment, PACOM employs a total quality management system, which ensures high-quality printing products. Equipment and systems are in place for binding, finishing, packing and shipping, enabling us to provide customers with maximum satisfaction.

### **Pre-press**

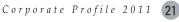
Prepress is a process done before the actual printing, and it determines the overall quality of the finished product, thus necessitating a high degree of expertise and appropriate technology. PACOM utilizes a Web-based portal in order to communicate and exchange information with its customers, allowing us to quickly and efficiently transfer and process various types of source files. PACOM also utilizes a state-of-the-art Color Management System, which allows PACOM to match its processes to the customers' needs, from editing and proofreading to reproduction of original colors.



### **Our State-of-the-Art Equipment**

Communication	FTP Server 3sets	3 Terabyte IDC (10M~100M/D)		
tool	Web Approval System	Apogee Portal (Agfa)		
	Proofing	HP Z3200 InkJet Ploter 12 Color		
	Trooming	Konica Automatic Processor GR-27		
		Mitsubishi Plate Processor		
		Fuji PS 1300 HS Plate Processor		
	Plate	Epson Stylus PRO 10600 (Color Management System - Eagle dot)		
	1 late	CTP Avalon		
		CTP AZURA		
		CTP Xcalibur		
		BEST RIP		
	Rip	EFI FX RIP		
Duanuasa		Apogee X 6.0		
Prepress	Output System	Apogee X		
	Color Congration	UMAX Flatbed Scanner		
	Color Separation	Hell DC 3900 Series Color Scanner		
		gmg printControl		
		gmg rapidCheck		
	CMS S/W	gmg InkOptimizer (Ink Saving System)		
	CIVIS 5/ VV	gmg Proof Control		
		gmg Color Proof		
		gmg Color Server		
	ONAC 11/1M	X-Rite Plate Scope, X-Rite Spectro Eye, Just Color Proof Station & Lig		
	CMS H/W	X-Rite Automation Color Calibration Chart Reader		
	Web Offset Press	Heidelberg Web M-600		
Printing	Sheetfed Offset Press	Roland R700		
	Sheetied Offset Fless	Heidelberg Speedmaster XL, Speedmaster CD		
		Fuji Xerox iGen3		
DOD	Digital Drinting Dress	Fuji Xerox Color1000Press		
POD	Digital Printing Press	HP INDIGO PRESS 5500		
		OCE VARIOPRINT 6250 POD Digital Press		
	000	Fully Automatic Binder Line (Muller Martini 3001-NB 2S)		
	Perfect Binding Machine	Fully Automatic Binder Line (Yoshino-Model 120)		
		HORIZON BOOK BINDER BQ-470		
The same of the sa	Saddle Stitching Machine	Osako saddle-stitching machine with cross stacker		
	Saddie Stitelling Wachine	Heidelberg Stitchmaster PMC SP 562-S, ST 350		
00	Wire-O Bound Machine	JBI Auto Wire-O Punching Machine EX610, Relicart Wire-O M/C		
	Trimming Machine	Polar Computerized Cutting System		
	Die Cutting Machine	Jeil Semiautomated die-cut machine		
Binding &		Asahi Carton Master, AP-1060-TS		
Finishing	Folding Machine	Stahl Folding Machines		
	Gathering Machine	KTM Collating Machine		
	Gaaroning Maorinio	SDTT32 Collation Machine		
		Kolbus compact 2000 (Auto Hardcover binding)		
	Hardcover Binding Machine	Auto Case Making Machine(BDM, KOLBUS DA270)		
	Hardover billiang Machine	Muller Martini, Aster Sewing MACHINE		
		NISHIOKA AUTOMATIC JACKETING MACHINE		
	Shrinkwrap Machine Machine	Weldotron Microperforator		
	ommikwrap wacinie wacinie	Shanklin(Auto Shrinkwrapping Line)		







### **Apogee Web Approval System**

PACOM's Apogee Web Approval System receives and processes a variety of source files--such as computer files, text, and film--quickly and efficiently. The process also allows the customer to give his or her feedback in realtime, cutting costs and time as well as neutralizing the possibility of mistakes being made in the initial processes.

### **Advantages**

- More efficient file transfer and approval processes
- More effective information exchange and communication through search options and feedback
- Easy-to-use interface
- Access available 24/7
- Reduction of costs and required time, via the use of SoftProofs
- Decrease in error and mistake rate

### Apogee Pre-press

PACOM, in order to match the finished product to the original image as close as possible, utilizes cutting-edge prepress methods in all processes, ranging from high-end drum scanning and image retouching to page assembly, digital file/film editing and proofreading. Customer service teams monitor all prepress processes meticulously until the customer is 100% satisfied with the final digital proofs.

- Scanning: Composed of experts in Photoshop and colors. Implements accurate colors and details.
- Assembly: Perfect implementation of various detailed orders and demands.
- Image Manipulation: Digital color correction and retouching, which reproduces highcolored images for items such as food, cosmetics and fashion items.
- Proofs and Films: Equipped with the cutting-edge digital proofing equipment such as HP Design Z3200, Epson 9600, etc. Traditional film methods are possible as well.
- Eco-friendly Computer-to-plate System: AGFA Graphics' Avalon N Series
- Color Management System: Precise implementation of PACOM's Color Management know-how, via a cutting-edge GMG Solution.









### PACOM's Color Management System (CMS)





Color Claims "ZERO"







### PACOM's up-to-date Printing System

PACOM has set up a variety of options, such as a rotary printing press, sheet-fed offset printing press, and a digital printing press system, in order to provide the optimal printing option for each customer.

### Prepress to Printing by CIP3 System

PACOM's CIP3 System connects the printer to the color and file data produced during prepress, which eliminates even the most minuscule of deviations from the prepress processes.

### CMS(Color Management System)

PACOM has installed cutting-edge optional devices such as Color Pilot (Man Roland) and Access Control (Heidelberg) inside the printing machines, which ensures that the color data produced by the GMG Solution System is accurately produced in the printing process. In addition, PACOM utilizes color detectors and Image Control Systems to ensure accurate, consistent colors from start to finish.

### Standard light source

Within the PACOM facilities, standard light sources maintain optimal lighting and temperature conditions. Mechanized systems, such as the Pile Turner, run in order to ensure quick and accurate results.

### A method of Color Printing Standardization, on the preparation of accreditation of G7 and PSO!

PACOM, in order to maximize its printing capacities and its usage of cutting-edge technology, is seeking certification for the American G7 printing standard and the European PSO standard. These institutions are trustworthy and authoritative.

G7 and PSO are certification processes which certify that certain processes follow color printing standardization (ISO 12647-2). These certifications are proof to customers that a certain printing institution is trustworthy and reliable.







- Weekly and monthly magazines
- Books Art books
- Children's Books Book-plus
- Postcard booksDictionaries
- Reference books Bibles
- Textbooks Curriculums

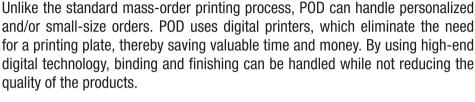






### **POD**(Digital Printing On Demand)







PACOM does not discriminate orders by the number of customers or volumes; each order is important to us. Therefore, we took the initiative in pursuing digital POD, which is extremely useful in handling small orders. As part of making PACOM a more customer-oriented company, we have also adopted an online automatic cost estimate system, which lets customers handle ordering, payment, and production with ease.







Color 1000 Photo

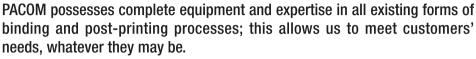
### R & D, Digital Printing Technology Development Institute

To better meet the varying demands of the printing market in the Information Age, PACOM has established a "Digital Printing Technique Research and Development Institute" in order to continue researching and developing CMS, prepress, printing, binding, finishing, and various other fields. In particular, the institute focuses on a united printing system to support a variety of printed products, as well as an integrated solution to prepress, printing, binding and shipping. This research enables us to maintain both high quality and efficiency.

PACOM would go beyond simple printing, and connect with different industries to create new industries. PACOM will not stop its research and innovation, as we seek to be a digital-content company that can function as a source of information and values.



### **Binding & Finishing**



PACOM possesses extensive research into various printing methods (including a patent for reverse saddle-stitching), and methods to make various oversized books. Thus, PACOM can handle the complicated of orders.

- Folding Collating

- Cut-Outs
- Debossing
- Die Cutting
- Gluing
- Mounting
- Numbering
- Perfect Binding
- PUR Binding
- Case Making
- Notching Binding
- Scoring & Perforating
- Embossing & Foil Stamping
- Saddle Stitch Binding
- Reversed saddle stitch binding
- Board book Binding
- Section & Side Sewing
- Hardcover case binding
- Wire-O Binding

- Spiral Binding
- Ring Binding
- Comb Binding
- Shrink Wrapping
- Special Packaging















## **Binding & Finishing**





### One Stop Total Printing Service of PACOM is special from first meeting to delivery with customer.





### **Packaging & Shipping**

PACOM, in order to safely ship customers' products, uses export boxes capable of resisting 100 lbs of pressure, specially sterilized pallets, and plastic wraps which protect the products from wind and spray. Via PACOM's extensive international shipping networks, PACOM ensures safe and quick delivery via Local Delivery Service.









## **Pacom's Competitiveness**

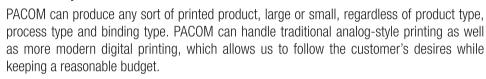
PACOM's competitiveness has led it to establish a one-stop total printing service system and a rigorous quality control system, all in order to achieve top printing quality and the best customer service available. When seen in person, you can't help but be impressed.



### One Stop Total Printing Service 'Under One Roof'

One Stop Total Printing Service performs planning, prepress, printing, binding, finishing, wrapping and shipping in that order from the beginning of prints until the end. It solves many issues that occur at any time, and reduces the customer's time and effort.







### High Quality Based on High Technology

PACOM is a highly professional company boasting a wealth of experience, technological know-how and a highly trained workforce. PACOM possesses advanced digital technology such as CMS, CIP3, and Image Control Systems and a structured, precise working process, which affords PACOM both competitive quality and pricing.



### Exceptionally Short Lead Time- 'Top of Asia'

PACOM, in addition to having a one-stop total printing service system, possesses an efficient system for procuring and supplying raw and subsidiary materials, as well as a precise process and quality management system.

All these combine to give PACOM the fastest lead time in Asia when it comes to printing products.



#### 24-Hour Local Service

Local services are conveniently and freely available, online and offline 24 hours a day, 7 days a week anywhere in the world.

Customers can receive communication and consultation from local Customer Service Representative Teams, on subjects from print planning to the technology involved.



### 'Step By Step' Communication with Customer

All professional staff members are proficient in a foreign language, including the PM (Project Manager) of PACOM. All members concentrate their efforts to know the customer's needs accurately at every moment through 'step by step' communication, which is a realtime information exchange and Q&A.

### **Powerful Outsourcing**

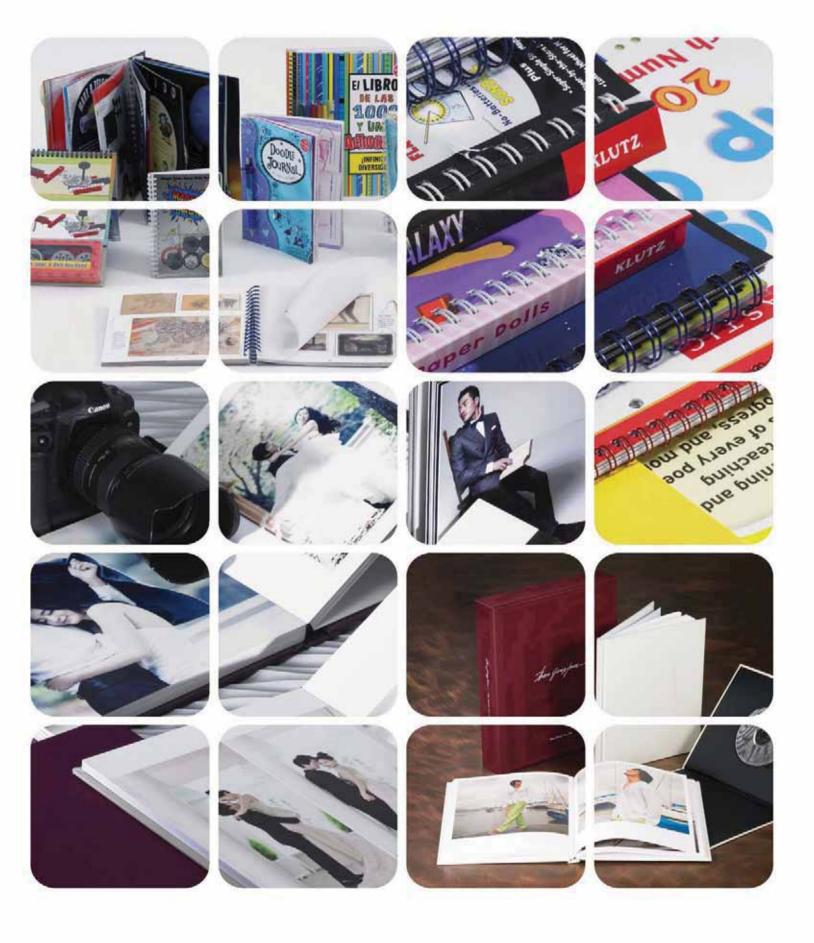
Many Korean companies producing top quality paper supply us with high-quality printing paper a process which runs smoothly. As a result, we reduce processing time and expenses. When customers request designs, accessories, and decorations depending on each print, we implement their demands completely with the powerful outsourcing of PACOM.



# **Portfolios & Clients**







### Portfolios & Clients

### **Efforts for value creation of customer!**









PACOM values its customers by manufacturing the highest quality products with the understanding that customer development is as important as our company development with our top priority being to meet or exceed the customers expectations.

International customers of PACOM include Thames & Hudson, Louis Vuitton, France Loisirs, Phaidon, Hachette Livre, Browntrout, Scholastic, Gensler, Volvo Car, Cook Communications Ministries, KLUTZ, Wal-Mart, COSTCO etc. and domestic customers include Chunjae Education, The Book Company, Joongang M&B, Samsung publishers, Samsung Securities, Hyundai Securities, Design House, HEM, Shinsegae Department Store, Woongjin and numerous other valuable companies.













## **Pacom is Global Network**



With production facilities in the Republic of Korea and a team of overseas representatives located throughout North America, we deliver world-class quality with a steady eye for detail and a focus on all-encompassing service.

### Headquarters

8F, Jellzone Tower II 159-4 Jungja-dong, Bundang-gu Seongnam-si, Kyonggido, Korea 463-834 Tel 82 31 718 3666 Fax 82 31 718 5857 info@gopacom.com

#### ■ Main Factory

242-2 Dangjung-dong Gunpo-si, Kyonggido, Korea 435-831 Tel 82 31 718 3666 Fax 82 31 452 7519

### Factory II

Suamdong 55-1 Ansan-Si, Kyonggido, Korea 426-400 Tel 82 31 483 3666 Fax 82 31 483 5857

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jgutzeit@gopacom.com
JuergenG@aol.com
Contact: Juergen Gutzeit

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Tel 504 362 3656 Fax 504 324 2392
cecileBcaronna@gopacom.com
Contact : Cecile Caronna

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sunginus@gopacom.com
Contact: Sung S. Yun

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Benicia, CA 94510, USA
Tel 707 746 1670 Fax 707 746 0670
jerry@gopacom.com
Contact: Jerry Jee





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7500 Cleyera Crl. Waxhaw, NC 28173 Tel 704 906 6642 Fax 704-243-7205 petrice@gopacom.com Contact : Petrice Beard

■ US East Sales Office II

58 Hillcrest Road Marietta, PA 17547 Tel 717 431 8686 Fax 717 431 8327 Bksmith22@gopacom.com Contact: Brian K. Smith

### ■ US South Sales Office

2813 Aberdeen Drive Ste. 100 Flower Mound, Texas 75022 Tel 972 724 0120 Fax 972 539 5597 lydagadu@gopacom.com Contact: Lawrence Dagadu

#### ■ France Sales Office

PRINTMODEL 89. avenue Daumesnil 75012 Paris Nouveau Tel.: 09 52 35 69 58 dahanfred@printmodel.net contact: Frédéric Dahan Frédérique Cadoret

### SAILING TIME

AREA	COUNTRY	PORT	DAYS
N. AMERICA	CANADA	MONTREAL	17
I. AMERICA	University.	TORONTO	17
		VANCOUVER	10
	USA	ATLANTA	15
	436000	BALTIMORE	19-20
		BOSTON	19
		CHARLESTON	18-20
		CHICAGO	13
		COLUMBUS	17-20
		DALLAS	15-17
		DENVER	17
		DETROIT INDIANAPOLIS	16-18
		LONG BEACH	8-10
		MEMPHIS	16-17
		MIAMI	17
		MINNEAPOLIS	17-20
		NEW YORK	17
		NASHVILLE	16-20
		PHOENIX	15-16
		SALT LAKE CITY	17
		S. F., OAKLAND	13
		SEATTLE	8
. AMERICA	DOMINICAN REP	SANTO DOMINGO	31
	EL SALVADOR	ACAJULTLA	20
	JAMAICA	KINGSTON	24
	MEXICO	MANZANILLO	14
	PANAMA	COLON	23
. AMERICA	BRAZIL	RIO DE JANEIRO	40
	PARAGAY	ASUNGCION	34
	PERU	COALLO	27
UROPE	BELGIUM	ANTWERP	25
	CYPRUS	LIMMASOL	27
	FINLAND	HELSINKI	36
	FRANCE	LE HAVRE	30
	2007	MARSEILLES	28
	GERMANY	BREMEN	27
	IDICU DED	HAMBURG	25
	IRISH REP	DUBLIN	40
	NETHERLAND	GENOA ROTTERDAM	27
	NORWAY	OSLO	30
	PORTUGAL	LISBON	30
	RUSSIA	ST. PETERSBURG	37
	SPAIN	BARCELONA	20
	SWEDEN	GODENBURG	34
	TURKEY	ISTANBUL	27
	U. K.	FELIXSTOWE	27
		SOUTHAMPTON	28
SIA	CHINA	HONGKONG	4
20101		SHANGHAI /QINDAO/DALIAN	2
	GUAM	GUAM	7
	INDIA	BOMBAY	20
	10 May 20 May 2	CALCUTTA	19
	INDONESIA	JAKARTA	11
	IRAN	BAKU	26
	JAPAN JAPAN	HAIFA OSAKA / KOBE	23
	JAPAN	TOKYO / YOKOHAMA	3
	KUWAIT	KUWAIT	19
	MALAYSIA	PORT KELANG	10
	PHILIPPINES	MANILA	8
	SAUDI ARABIA	JEDDAH	20
	CONTRACTOR OF STATE	DAMMAN	18
	SINGAPORE	SINGAPORE	8
	TAIWAN	KEELUNG	4
	THAILAND	BANGKOK	10
	VIETNAM	HOCHIMINH CITY	6
		HAIPONG	7
	HAWAII	HONOLULU	11
CEANIA	AUSTRALIA	SYDNEY	-11
and the same of th		MELBOURNE	13
	NEW ZEALAND	AUCKLAND	16
FRICA	EGYPT	ALEXANDRIA	28
	ETHIOPIA	DJIBOUTI	29
	LIBIA	TLIPOLI	29
	KENYA	MOMBASA	32
	NIGERIA	LAGOS	38
	SOUTH AFRICA	DURBAN	21



